

Younited and Enpal announce a partnership to offer Photovoltaic System financing solutions for Italian households.

Paris and Berlin, 28/02/2024,

Younited and Enpal partner to offer an innovative photovoltaic system financing solution.

With the strong development of residential solar power systems offers, in a context of inflationary pressure on households' budget, customers need to be supported with affordable financing solutions to achieve their energetic transition. [Younited](#), the leading instant credit provider in Europe and [Enpal](#), Germany's fastest growing energy company, join forces to offer innovative, seamless financing solutions to supply customers with accessible renewable energy solutions.

This European partnership between the Paris-based Fintech and the Berlin-based GreenTech will enable customers to purchase Enpal's green technologies (solar panels, energy storage, EV chargers, smart energy management systems and heat pumps) with a 100% digital, innovative and seamless credit offer, fully embedded into Enpal subscription experience, with 0€ upfront cost.

This offer will be available in H2 2024 in Italy, with the ambition to expand to other European countries.

*"Financing offers are a crucial pillar of our strategy to supply our customers with the best possible renewable energy solutions and become independent. We are delighted that Enpal's customers can access this innovative financing solution - **said Stefano Galluccio, Enpal's Managing Director** - As inflation continues to impact consumers, Younited's simple, fair and transparent financing solution provides a tangible solution to meet the needs of our users. Thanks to our partnership with Younited, we are making a step forward to achieve our mission to make renewable energy accessible to all people."*

An offer available in Italy as soon as 2024.

Italy will be the first country where the joint solution will be rolled out, as early as 2024. Furthermore, according to the National Energy and Climate Plan (NECP), Italy aims, by 2030, to generate 65% of its electricity from renewable energy. With this new offering Enpal will further contribute to hit this ambitious goal by opening to Italian households, who already had access to Enpal's solutions since 2022, the possibility to subscribe to a consumer loan at preferred conditions to finance their purchase over long maturities (up to 240 months) to protect their budget while reducing their energy costs. The financing subscription will be fully packaged with Enpal product's purchase and installation experience, be it through Enpal's distribution network or through its network of partners.

Younited is present in Italy since 2016 and already partners with leading brands such as Iliad Italia, Euronics or Microsoft to offer 100% digital and seamless financing solutions to Italian households.

*"The Green industry is a strong area of development for Younited, as product prices are significant and require the industry to find innovative and seamless financing solutions to help their customers in their energy transition - **said Geoffroy Guigou, co-founder of Younited** - the combination of Enpal's innovative DNA with Younited's obsession to offer seamless and responsible lending experience leads to an unrivalled integrated offer that will contribute to make green energy more affordable"*

About Younited

Younited is the leading instant credit provider in Europe. Constant innovation, cutting-edge technology and exceptional user experience have allowed nearly a million customers to have access to instant, simple and transparent credit to refurbish their home, purchase solar panels, buy a new smartphone, or bring any other project to life. With more than 1 million customers, Younited operates in 5 European countries (France, Italy, Spain, Portugal & Germany). As the pioneer in personalized budget coaching, Younited deploys a credit strategy at the service of all to promote more transparency and more inclusiveness. Younited has launched the process to become B-Corp certified.

More information on <https://younited.com/en/about-us/>

About Enpal

Enpal was founded in 2017 with the vision of connecting humanity to become a renewable community. The Berlin-based Greentech offers the first integrated package for a climate-neutral home including PV systems, energy storage, EV chargers, green electricity tariffs, smart energy management and heat pumps. Its solar energy solution is easy, affordable, and smart, making private households independent from fossil fuels and reducing carbon emissions. Customers have no upfront investment and benefit from the all-inclusive care-free rental-package, including service and maintenance. From 2023, clients can choose between renting the all-in-one package or purchasing the integrated PV system. All PV systems are connected to form an intelligent renewable network. With more than 40,000 customers in Germany to date Enpal is the #1 fastest growing energy company in Germany (FT1000 Ranking 2022 & 2023 by Financial Times & Statista).

More information on <https://www.enpal.com/>

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